

How to end the liability trap in digital communication and save up to 70% of your time through AI-supported pre-structuring.

Digitalisation in law firms and tax consultancies often stalls at a critical point: the interface with the client. Documents reach practices chaotically via the post, as poor-quality scans, or as unprotected email attachments. This chaos leads to massive manual effort in monitoring deadlines and ties up the valuable capacities of your professional staff. Worse still, the unsecured digital exchange of sensitive data endangers client security and increasingly violates legal requirements. It is time for a system change.

1. The Liability Trap & The Compliance Risk

Legal and tax documents - from wills to tax assessments - demand the highest level of discretion. Nevertheless, sending them via standard email is often still the rule in practice. Technically speaking, however, an unencrypted email is nothing more than an open postcard.

Even traditional cloud storage often only offers so-called "transport encryption". In practice, this means: the IT service provider or cloud host theoretically has the ability to read the data on their servers. For law firms, this is an incalculable risk. If client data is processed without end-to-end encryption, there is a risk not only of violating the GDPR but also of conflicting with professional regulations (BRAO), the Tax Advisory Act (StBerG), and the protection of client confidentiality under § 203 of the German Criminal Code (StGB).

2. The Technical Shield - The Vault Principle

KEYLON solves this systemic risk through a radical realignment: we replace unsecured communication with a platform encrypted to German standards, whose servers are located exclusively in Germany.



We are talking about the absolute vault principle here: all highly sensitive client documents are encrypted and sealed directly on the user's smartphone or PC before they are even transmitted over the internet.

The result technically cements professional secrecy: no one - neither your IT service provider, nor the cloud provider, nor us as the operators of KEYLON - has the key to access the contents. The minimisation of liability for your practice is thus completely guaranteed.

4. Efficiency through "Volatile AI" - The Smart Document Box

Until now, maximum security often meant maximum inconvenience. KEYLON breaks this compromise with our "scan-then-seal" principle.

Your clients upload receipts conveniently. Before the file moves into the secure vault, our local, volatile AI scans the document. It extracts the necessary data, sorts it, and then immediately forgets the original document - all directly on the device, before encryption takes effect.

The result is an intelligent filing system that massively relieves your practice:

- **Fully automated pre-structuring:** The AI independently sorts the upload into the correct digital file folders (e.g., financial accounting, payroll, income tax, receipts).
- **Proactive queries directly to the client:** If important information is missing (such as the tax year, or if the receipt is illegible), KEYLON recognises this directly during the upload. The system immediately prompts the client to make corrections - even before the document reaches your practice.

The result: you reduce manual administrative work and nerve-wracking queries for missing documents by up to 70%.

4. Integrated Digital Signature - Everything from a Single Source

An often overlooked bottleneck in everyday practice: contracts, powers of attorney, and mandates must be signed - and yet still end up as PDF attachments in an email inbox. KEYLON closes this gap.

Practical example: Imagine you lead a two-person HR department in a medium-sized enterprise. A new employment contract needs to be sent out, and the counterparty is working from home. With KEYLON, you create the contract directly within the platform, automatically set a reminder deadline, and send a secure link - encrypted, GDPR-compliant, without a single unsafe email attachment. Everything in one place, everything traceable.

The digital signature is deeply integrated into KEYLON Premium and Family: create a document, set a deadline, and have it signed directly - within the same secure platform. No media breaks, no third-party providers, full legal compliance.

5. The Digital Emergency Plan for Clients

An often overlooked risk in client care: what happens to digital files in the event of an inheritance or sudden incapacity to act? Without a structured digital succession, massive data loss is imminent.

With our secure emergency access, KEYLON offers a legally sound solution. Clients can organise deposited documents (such as lasting powers of attorney or wills) in the system so that, in an emergency, only strictly pre-defined individuals (like a spouse or the attending solicitor) receive immediate access.

6. The Strategic ROI - Your Positioning as a Pioneer Practice

KEYLON is far more than just software for case management. It is your new, future-proof infrastructure for clients—scalable, legally compliant, and fully usable in your own firm's design (white-label).

By using KEYLON as your own client portal, you do not merely offer legal expertise, but simultaneously provide the most secure digital infrastructure for your clients' lives. This exclusive added value makes the portal the central point of contact and binds clients over the long term.

7. Transparent Pricing - Suitable for Small Teams

Planning security is crucial, especially for SMEs and smaller practices. KEYLON is deliberately built so that getting started is possible without any risk.

Scalable licensing models starting from ~1-2 € per user/month apply for B2B partners. We are currently in active discussions with our first pilot partners.

8. Onboarding in 3 Minutes

KEYLON runs in the browser as well as an iOS and Android app. The onboarding of a new client works as follows:

- **Step 1:** You send the client a personalised invitation link (via email or QR code).
- **Step 2:** The client registers in under 2 minutes, without any prior technical knowledge.
- **Step 3:** The first receipt upload automatically starts the AI categorisation. Done.

No installation by IT, no training, no paper forms. Less than 3 minutes typically pass from the first invitation link to the first encrypted document.



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Conclusion

The demands on law firms and tax practices are rising: clients expect digital convenience, while the legislator demands absolute security. KEYLON unites these worlds. With our vault principle, you technically outsource liability risks, while our intelligent sorting radically frees your professional staff from routine administrative tasks.

Ready for the practice of the future? Feel free to take a 20-minute look around first—no sales pitch, no pressure.

👉 [Book a demo call now | keylon.me](https://keylon.me)